

# "FOLLI - FOLLIE" SA

Societe Anonyme Register No. 18989/06/B/89/17  
23rd Km Athens - Lamia 145 65 Ag.Stefanos  
Financial Data and Information for the period 01/01/2007 - 30/06/2007  
(According to the 2/396/31.08.2006 Hellenic Capital Market decision)



The following condensed Financial Statements, notes and information provide a general view of the financial position and financial results of Folli Follie Group. Therefore we advise the reader who wants to have a complete view of the financial state and making any investment decision or other transaction with the Company, to access the interim financial statements according to the IFRS, as well as the relevant certified auditor's report, whenever required, at the Company's web site ([www.follifollie.com](http://www.follifollie.com))

Internet address: [www.follifollie.com](http://www.follifollie.com)  
Certified Auditor Accountant: Varthalitis Georgios  
Auditing Company: BAKER TILLY HELLAS SA  
Type of Auditors' Report: Unqualified opinion with emphasis  
Approval Date of the interim Financial Statem. 24/8/2007

CASH FLOW STATEMENT (Amounts in Thousand Euro)	THE GROUP		THE COMPANY	
	1/1-30/6/2007	1/1-30/6/2006	1/1-30/6/2007	1/1-30/6/2006
Cash Flows related to Operating Activities				
Net Profit before taxes	60.708,59	50.602,57	14.089,37	21.694,45
Adjustments in respect of non-cash transactions:	0,00	0,00	0,00	0,00
Depreciation and Amortisation	6.211,33	2.474,70	554,92	520,65
Provisions	634,25	661,21	61,26	111,00
Cash flows from investing activities	-4.085,45	-4.610,48	-22.080,54	-21.405,77
Debit interest and similar expenses	9.741,27	2.724,91	9.230,92	3.464,72
Other non-cash expense/income				
Operating profit before adjustments of working capital	73.210,00	51.852,90	1.855,93	4.385,05
Decrease/(increase) of Inventories	-25.741,74	-8.358,66	-462,67	109,22
Decrease/(increase) of Receivables	-15.730,78	-15.571,85	-4.597,32	519,07
Increase/(decrease) of payable accounts (except Banks)	10.226,34	-9.590,27	-4.826,97	-2.037,90
Interest paid and similar expenses	-5.722,89	-3.801,78	-4.001,88	-3.832,01
Income Tax paid	-5.844,51	-19.224,68	-94,75	-858,73
Net cash inflows/(outflows) from Operating Activities	30.656,42	-4.694,33	-12.127,66	-1.715,30
Cash Flows related to Investing Activities				
Purchases of subsidiaries, associates and other investments	0,00	-202.989,65	0,00	-205.798,63
Purchases of tangible and intangible assets	-6.095,98	-1.292,54	-381,03	-158,24
Proceeds from sale of tangible and intangible assets	498,82	113,43	0,11	18,23
Proceeds from sale of financial assets	9,65	1.961,15	3.733,75	1.961,15
Dividends received	0,00	0,00	18.175,86	20.987,84
Interest received	1.943,68	1.076,88	232,81	167,29
Decrease/(increase) of other long-term receivables	-1.766,18	-289,51	-10,88	133,50
Net cash inflows/(outflows) from Investing Activities	-5.410,00	-201.419,24	21.750,62	-182.688,87
Cash Flows related to Financing Activities				
Cash received from issue of share capital				
Own Stock	-1637.86028	0	0	0
Proceeds from Loans	471,74	206.103,81	0,00	204.427,02
Repayment of Loans	0,00	0,00	-2.000,00	0,00
Payments for leases	-74,82	-315,05	-15,48	-61,77
Dividends paid	-18.539,88	-22.921,24	-1.950,12	-1.300,68
Net cash inflows/(outflows) from Financing Activities	-19.780,83	182.867,52	-3.965,60	203.064,56
Net increase/(decrease) in cash and cash equivalents	5.465,59	-23.246,05	5.657,36	18.640,40
Cash and cash equivalents at the beginning of the period	109.310,71	112.040,53	22.402,66	13.247,66
Exchange rate differences from the conversion of cash equivalents	-2.452,48	-1.320,44	0,00	0,00
Cash and cash equivalents at the end of the period	112.323,83	87.474,04	28.060,02	31.908,06

BALANCE SHEET (Amounts in Thousand Euro €)	THE GROUP		THE COMPANY	
	30/6/2007	31/12/2006	30/6/2007	31/12/2006
ASSETS				
Tangible Assets	84.917,17	84.783,68	32.363,67	32.540,80
Intangible Assets	328.835,52	330.053,87	629,89	627,01
Investments in associates	0,00	0,00	387.438,47	387.438,47
Deferred income tax assets	1.205,82	2.109,04	320,06	352,87
Other long term receivables	9.068,26	6.676,68	304,30	293,42
Total non-current assets (a)	424.026,77	423.623,27	421.056,39	421.252,57
Inventories	150.867,42	125.598,48	14.045,92	13.583,25
Trade Receivables and other receivables	182.108,41	164.692,59	22.652,62	18.055,30
Other financial assets at fair value through profit or loss	0,00	0,00	0,00	0,00
Cash and cash equivalents	112.323,83	109.310,71	28.060,02	22.402,66
Total current assets (b)	449.070,99	403.021,43	66.393,86	55.505,32
TOTAL ASSETS (a) + (b)	873.097,76	826.644,70	487.450,25	476.757,89
EQUITY & LIABILITIES				
Equity	0,00	0,00	0,00	0,00
Long-term borrowings	408.400,73	406.901,78	341.167,94	341.000,00
Retirement benefit obligations	8.882,37	8.476,57	674,45	620,92
Deferred income tax liabilities	14.899,56	15.247,13	1.095,64	1.251,18
Provisions for other liabilities and charges	11.660,25	11.105,91	511,11	524,25
Total non-current liabilities	443.842,90	441.731,38	343.449,14	343.396,35
Trade payables and short term borrowings	96.030,82	103.464,34	11.387,73	9.546,48
Other current liabilities	10.833,46	11.811,85	8.461,85	9.210,17
Total current liabilities	106.864,28	115.276,19	19.849,59	18.756,65
Total Liabilities (a)	550.707,18	557.007,57	363.298,73	362.153,00
Share capital	9.884,06	9.884,06	9.884,06	9.884,06
Share premium	62.531,73	62.531,73	62.531,73	62.531,73
Other reserves	23.953,92	8.832,58	20.756,13	20.184,57
Own Stock	-2.977,72	-1.339,86	-108,99	-108,99
Retained earnings	245.286,89	207.356,28	31.088,59	22.113,52
Exchange differences of the Company	-38.192,07	-32.706,04	0,00	0,00
of the Company (b)	-88.927,93	-88.927,93	0,00	0,00
Minority interest (c)	211.558,89	165.630,82	124.151,52	114.604,89
Total Equity (d) = (b)+(c)	110.831,69	104.006,31	0,00	0,00
Total Equity and Liabilities (e) = (a)+(d)	322.390,58	269.637,13	124.151,52	114.604,89
TOTAL EQUITY AND LIABILITIES (e) = (a)+(d)	873.097,76	826.644,70	487.450,25	476.757,89

ADDITIONAL RECORDS AND INFORMATION 1. The same Accounting Policies have been followed as for the Balance Sheet at 31.12.2006. The Group applies the IFRS from 1 January 2005. 2. There are no real items on non-current assets or property. 3. There are no disputed or under arbitration cases of national or administrative courts that may have a material effect on the financial position of the Company. 4. The un-audited tax years of the parent company and its subsidiaries mentioned at the following table 5. Purchases of tangible and intangible assets for the period 1/1-30/6/2007 (Amount in Thousand Euro): a) Group € 6.096 b) Company € 381.  
6. The personnel employed in the Group, as at 30.6.2007, amounted to 3.191 and in the Company to 283 persons.  
7. The company Hellenic Duty Free Shops and its subsidiary companies, are comprised in the consolidated statements for the current period with the method of full consolidation, however in the same period of 2006 they have been consolidated under the equity method for the first four months and for the last two months with the method of full consolidation. Also the consolidated statements of the first half of 2006 do not include the results of the company Pilon Ltd as it has been acquired in the fourth quarter of the year 2006. 8. The issue of emphasis mentioned at the Auditor's Review Report concerns the absence of provisions for the un-audited tax years 9. In the consolidated financial statements are included the following companies:

COMPANY	REGISTERED OFFICE	% PARTICIPATION	RELATION THAT COMMANDED THE CONSOLIDATION	CONSOLIDATION METHOD	UN-AUDITED TAX YEARS
FOLLI FOLLIE A.B.E.E.	ATHENS	-	-	-	2006
FOLLI FOLLIE HONG KONG LTD	HONG KONG	99,99%	Direct	Full	2000-2006
FOLLI FOLLIE UK LTD	LONDON	99,99%	Direct	Full	2005-2006
FOLLI FOLLIE FRANCE SA	PARIS	100,00%	Direct	Full	2006
FOLLI FOLLIE SPAIN SA	MADRID	100,00%	Direct	Full	2002-2006
FOLLI FOLLIE CZECH SRO	PRAGUE	100,00%	Direct	Full	2001-2006
FOLLI FOLLIE POLAND SZOO	WARSAW	100,00%	Direct	Full	2001-2006
FOLLI FOLLIE SLOVAKIA SRO	BRATISLAVA	100,00%	Direct	Full	2001-2006
FOLLI FOLLIE GERMANY GmbH	TRAUNSTAIN	100,00%	Direct	Full	2005-2006
MFK FASHION LTD	NICOSIA	100,00%	Direct	Full	2002-2006
PLANACO SA	ATHENS	76,67%	Direct	Full	2003-2006
HELLENIC DUTY FREE SHOPS	ATHENS	52,28%	Direct	Full	2005-2006
FOLLI FOLLIE JAPAN LTD	TOKYO	40,00%	Direct	Full	2006
FOLLI FOLLIE ASIA LTD	HONG KONG	99,99%	Indirect	Full	2001-2006
FOLLI FOLLIE TAIWAN LTD	TAIPEI	99,99%	Indirect	Full	2006
FOLLI FOLLIE KOREA LTD	SEOUL	99,99%	Indirect	Full	2006
FOLLI FOLLIE SINGAPORE LTD	SINGAPORE	99,99%	Indirect	Full	2004-2006
BLUEFOL GUAM LTD	GUAM	99,99%	Indirect	Full	2000-2006
BLUEFOL HAWAII LTD	HAWAII	99,99%	Indirect	Full	2000-2006
BLUEFOL HONG KONG LTD	HONG KONG	99,99%	Indirect	Full	2001-2006
FOLLI FOLLIE MALAYSIA LTD	KUALA LUMPUR	99,99%	Indirect	Full	2004-2006
BLUEFOL THAILAND LTD	BANGKOK	99,99%	Indirect	Full	2001-2006
FOLLI FOLLIE CHINA (PILON LTD)	SHANGAI	85,00%	Indirect	Full	2006
HELLENIC DISTRIBUTIONS SA	ATHENS	52,27%	Indirect	Full	2003-2006
LINKS (LONDON) LIMITED	LONDON	52,27%	Indirect	Full	2006
LINKS OF LONDON (INTERNATIONAL) LTD	LONDON	52,27%	Indirect	Full	2006
LINKS OF LONDON COM LTD (UK)	LONDON	52,27%	Indirect	Full	2006
LINKS OF LONDON ASIA LTD (HK)	HONG KONG	52,27%	Indirect	Full	2006
LINKS OF LONDON INC (USA)	NEW YORK	52,27%	Indirect	Full	2006
LINKS OF LONDON (FRANCE)	PARIS	52,27%	Indirect	Full	2006
HDFS SKOPJE DOO (F.Y.R.O.M.)	SKOPJE	52,28%	Indirect	Full	2004-2006
HELLENIC TOURIST BUREAU A.E.	ATHENS	52,28%	Indirect	Full	2006

Parent Company's and Group's transactions with related parties, as set out in IAS 24, accumulated from the beginning of the current period from 01.01.2007 to 30.6.2007 (in 000's), are as follows:

	GROUP	COMPANY
A) Sales of goods and Services	0,00	6.042,36
B) Acquisitions of goods and Services	0,00	594,29
C) Receivables	0,00	7.160,65
D) Payables	0,00	34,79
E) Directors' and members' of the Board of the	1.418,70	151,75
F) Receivables from the Directors' and the members'	4,60	4,60
G) Payables to the Directors' and the members' of the	0,00	0,00

## DATA FROM INCOME STATEMENT OF THE PERIOD (Amounts in Thousand Euro €)

	THE GROUP		THE COMPANY		THE COMPANY	
	1/1-30/6/2007	1/1-30/6/2006	1/1-30/6/2007	1/4-30/6/2006	1/4-30/6/2007	1/4-30/6/2006
Sales Revenue	270.734,50	167.278,97	15.360,11	17.108,82	149.135,95	105.428,20
Cost of goods sold	-114.014,02	-73.263,84	-5.264,36	-5.351,18	-63.545,87	-49.063,43
Gross profit	156.720,48	94.015,13	10.095,75	11.757,65	85.590,08	56.364,77
Other Operating Income	8.064,04	6.538,65	855,90	950,13	3.897,53	5.760,23
Administrative expenses	-20.078,50	-8.683,34	-3.022,23	-2.605,03	-11.069,96	-5.599,37
Selling and marketing costs	-76.610,19	-42.195,57	-6.493,28	-5.883,89	-42.311,69	-27.310,05
Other expenses	-1.551,03	-938,30	-248,55	-499,03	-745,51	-568,04
Operating profit	66.544,81	48.736,57	1.187,57	3.719,82	35.360,45	28.647,54
Finance results	-5.836,21	1.866,00	12.901,80	17.974,62	259,06	1.330,64
Profit before taxes (EBT)	60.708,59	50.602,57	14.089,37	21.694,45	35.619,51	29.978,18
Income tax expense	-14.793,91	-11.402,66	-339,11	-1.776,60	-7.978,18	-7.331,97
Profit for the period (after taxes)	45.914,68	39.199,91	13.750,26	19.917,85	27.641,33	22.646,20
Attributable to:						
Equity holders of the Company	39.079,84	34.332,00			21.636,59	17.779,89
Minority interest	-6.834,84	-4.867,92			-6.004,74	-4.866,32
Earnings (after taxes) per share - basic (expressed in €)	1,19	1,04	0,42	0,60	0,66	0,54
Amortisation - Depreciation	6.211,33	2.474,70	554,92	520,65	3.555,17	1.581,30
Earnings (profit) before taxes, financing and investing results and depreciation - amortisation (EBITDA)	72.756,14	51.211,27	1.742,49	4.240,48	38.915,62	30.228,83
Earnings (profit) before taxes, financing and investing results (EBIT)	66.544,81	48.736,57	1.187,57	3.719,82	35.360,45	28.647,54
Profit for the period, after taxes	45.914,68	39.199,91	13.750,26	19.917,85	27.641,33	22.646,20
Adjustment in foreign currency translation differences	-5.495,49	-12.729,60	0,00	0,00	0,00	0,00
Own Stock	-1.637,86	-108,99	0,00	0,00	0,00	-108,99
Net equity of period Closing Balance	322.390,58	274.931,34	124.151,52	120.322,11		

## DATA FROM STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD (Amounts in Thousand Euro €)

	THE GROUP		THE COMPANY	
	30/6/2007	30/6/2006	30/6/2007	30/6/2006
Net equity of period Open Balance (1/1/2007 and 1/1/2006 respectively)	269.637,13	161.972,46	114.604,89	109.329,44
Issue of share capital	0,00	0,00	0,00	0,00
Dividends	-3.953,63	-8.845,95	-3.953,63	-8.566,19
Directors Fees	-250,00	-313,51	-250,00	-250,00
Net income recognised directly in Equity	18.175,74	0,00	0,00	0,00
Minority interest (Due to New Subsidiaries / Increase of participation)	0,00	86.318,07	0,00	0,00
Net amounts effected directly Equity (Due to New Subsidiaries/Increase of participation)	0,00	9.438,95	0,00	0,00
Profit for the period, after taxes	45.914,68			