

### **INVITATION**

# to the Shareholders of the Company DUTY FREE SHOPS AND INDUSTRIAL, MANUFACTURING, TECHNICAL AND BUSINESS COMPANY SA. "FOLLI FOLLIE GROUP" To the Extraordinary General Meeting

Upon decision of the Board of Directors of the Company "DUTY FREE SHOPS AND INDUSTRIAL, MANUFACTURING, TECHNICAL AND BUSINESS COMPANY S.A.", under the trade name "FOLLI FOLLIE GROUP" (hereafter "the Company"), during its meeting on November 14<sup>th</sup>, 2012, the company's shareholders are invited to the Extraordinary General Meeting, which will take place on Thursday December 6<sup>th</sup>, 2012, at 12:00 pm, at the Company's premises in Agios Stefanos, Attica, 23<sup>rd</sup> km Athens Lamia Highway, with the following agenda:

- Resolution for the carve-out of the travel retail business, namely the duty free and duty paid business as currently operated by the Company in accordance with the concession agreement with the Greek State dated 30.12.1997, Article 120 of Law 2533/1997 and the rest of the existing legislation in force, and the contribution of such business to the subsidiary Société Anonyme "Duty Paid Shops SA", in accordance with the provisions of Legislative Decree 1297/72 and the business' balance sheet dated 30.9.2012.
- 2. Approval of the execution of the carve-out notarial deed of the aforesaid business, between the Company and its subsidiary "Duty Paid Shops SA",
- 3. Authorization provided to the Board of Directors for proceeding with any necessary deed, action or declaration for the completion of the carve-out and appointment of the Company's authorized representative for the execution before a Notary Public of the notarial deed of the business' carve-out and contribution to the subsidiary "Duty Paid Shops SA".
- 4. Approval of the business Evaluation Report of the auditors Messrs. Panagiotis Vroustouris (Registry Number 12921) and Dimitrios Drosos (Registry Number 31371), members of the Auditors' Company "ENEL SA", dated 12.11.2012, in accordance with Article 9 of the Codified Law 2190/1920.

- 5. Approval of the all deeds, actions and declarations to date made by the Company's Board of Directors, its agents and proxies in relation to the carve-out of the business sector and the transfer of 51% of shares of the subsidiary "Duty Paid Shops SA" to the Swiss Group Dufry AG.
- 6. Approval of a pledge over shares of «Duty Paid Shops S.A." belonging to the Company in favor of credit institutions
- 7. Amendment of articles 1 and 2 of the Company's Articles of Incorporation.
- 8. Other matters and announcements.

If the quorum required, under the law and the Company's articles, is not attained for the adoption of resolution on the aforementioned items of the original agenda on 06.12.2012, (record date 01.12.2012) the Shareholders are called to a 1<sup>st</sup> Reiterative Extraordinary General Assembly on Monday, 17.12.2012 at 12:00pm, at the Company's premises in Agios Stefanos, Attika, 23<sup>rd</sup> km Athens Lamia Highway, without further notice being required. The issues on the agenda of any such Reiterative Assembly will remain the same as those stated above.

If the quorum required, under the law and the Company's articles, is not attained the 1<sup>st</sup> Reiterative Extraordinary General Assembly the Shareholders are called to a 2<sup>nd</sup> Reiterative Extraordinary General Assembly on Friday, 28.12.2012 at 12:00pm, at the Company's premises in Agios Stefanos, Attika, 23<sup>rd</sup> km Athens Lamia Highway, without further notice being required. The issues on the agenda of any such Reiterative Assembly will remain the same as those stated above.

In accordance to articles 26 §2b και 28a of codified Law 2190/1920, as amended and respectively supplemented by articles 3 and 5 of Law 3884/2010 and in force, the Company informs shareholders on the following:

#### RIGHT TO PARTICIPATE IN THE EXTRAORDINARY GENERAL ASSEMBLY

Individuals and legal entities appearing as shareholders in the Dematerialized Securities System files managed by "Hellenic Stock Exchanges S.A.", (former Central Securities Depository), where the Company's securities are being held, is entitled to participate at the Extraordinary General Assembly. Shareholding capacity is evidenced by presenting a relevant written certificate issued by the aforementioned entity, or by direct online connection of the Company with the said entity's files. Shareholders capacity must be notably at the beginning of the fifth (5th) (Record date 01.12.2012) day prior to the date of the Extraordinary General Assembly of 06.12.2012 and the relevant written certificate regarding the shareholders capacity must be received by the Company no later than the third (3rd) day prior to the date of the Extraordinary General Assembly. With regard to the 1<sup>st</sup> Reiterative Extraordinary General Assembly, the shareholding capacity must be effective at the beginning the fourth day prior to the date scheduled for the 1<sup>st</sup> Reiterative Extraordinary General Assembly on 17.12.2012 (1<sup>st</sup> Reiterative Extraordinary General Assembly date of record 13.12.2012), and the relevant written or electronic certificate regarding shareholding capacity must be received by company no later than the third (3<sup>rd</sup>) day prior to the date of the 1<sup>st</sup> Reiterative Extraordinary General Assembly.

With regard to the 2<sup>nd</sup> Reiterative Extraordinary General Assembly, the shareholding capacity must be effective at the beginning the fourth day prior to the date scheduled for the 2<sup>nd</sup> Reiterative Extraordinary General Assembly on 28.12.2012 (2<sup>nd</sup> Reiterative Extraordinary General Assembly date of record 24.12.2012), and the relevant written or electronic certificate regarding shareholding capacity must be received by company no later than the third (3<sup>rd</sup>) day prior to the date of the 2<sup>nd</sup> Reiterative Extraordinary General Assembly.

Only Individuals and legal entities in the capacity of shareholders as at the respective Date of Record are considered vis-à-vis the company to be entitled to attend and vote at the Extraordinary General Assembly. Any shareholder failing to comply with the provisions of article 28a of codified law 2190/1920 may participate at the Extraordinary General Assembly only upon its permission.

Exercise of these rights does not require blockage of the beneficiary's shares or compliance with any other procedure restricting the ability to sell and transfer them during the period between the Date of Record and the date of Extraordinary General Assembly.

#### PROCESS FOR EXERCISING VOTING RIGHTS BY PROXY

A shareholder may attend the Extraordinary General Assembly and vote either in person or by proxy. Each shareholder may appoint up to three (3) proxies. Legal entities may participate at the Extraordinary General Assmebly by appointing up to three (3) individuals as proxies. However, if a shareholder holds shares in a company, which appear in several securities accounts, said restriction will not prevent said shareholder from appointing different proxies in respect of the shares in each securities account in relation with the Extraordinary General Assembly. A proxy acting on behalf of several shareholders may vote differently for each shareholder. A shareholder proxy must disclose to the company, before the Extraordinary General Assembly begins, any specific event which may be useful to the shareholders in assessing the risk of the proxy serving interests other than those of the shareholder.

In the sense of this paragraph, a conflict of interest may especially arise when a proxy:

a) is a shareholder controlling the company or is another legal entity or an entity controlled by that shareholder;

b) is a member of the board of directors or of the administration of the company or shareholder controlling the company in general, or another legal entity or an entity controlled by a shareholder who controls the company;

c) is an employee or auditor of the company or shareholder controlling the company, or of another legal entity or entity controlled by a shareholder who controls the company;

d) is spouse or first degree relative to one of the individuals referred to under (a) through (c) above.

The appointment and revocation of a shareholder proxy is made in writing and notified to the Company under the same form, at least three (3) days prior to the date scheduled for the General Assembly.

The company will make available at websites (<u>www.dutyfreeshops.gr</u>) and (<u>www.follifolliegroup.com</u>) a form which may be used for the appointment of proxy. Said form must be submitted, duly completed and signed by the shareholder, to the Company's Shareholders Service at: Agios Stefanos, Attika, 23<sup>rd</sup> km of Athens-Lamia Highway, or sent by facsimile at: 210-6241100, at least three (3) days prior to the date of the Extraordinary General Assembly. Beneficiaries are responsible for confirming successful remittance and receipt of proxy documentation by the company, by calling the following number: 2106241141 (Mrs. Mantalena Kasidiaropoulou) or 210-9699586 (Mr. Nikos Anamourloglou). The company's Articles of Incorporation provides for the holding of a General Assembly by teleconference.

#### **MINORITY RIGHTS OF SHAREHOLDERS**

(a) At the request of shareholders representing one twentieth (1/20) of the paid-up share capital, the company's board of directors is obliged to insert additional items in the Extraordinary General Assembly's agenda, if the relevant request is received by the board of directors at least fifteen (15) days prior to the Extraordinary General Assembly. The request for inserting additional items in the agenda must be accompanied by reasoning or by a draft decision to be approved by the Extraordinary General Assembly, and the revised agenda will be notified in the same manner as the previous agenda thirteen (13) days prior to the Extraordinary General Assembly, and the shareholders at the company's website, together with the reasoning or the draft decision submitted by the shareholders in accordance with the provisions of article 27 paragraph 3 of codified law 2190/1920.

(b) At the request of shareholders representing one twentieth (1/20) of the paid-up share capital, the board of directors must make available to the shareholders in accordance with the provisions of article 27 paragraph 3 of codified law 2190/1920, at least six (6) days prior to the Extraordinary General Assembly, draft decisions on items included in the original or revised agenda, if the relevant request is received by the board of directors at least seven (7) days prior to the Extraordinary General Assembly.

(c) Upon request of any shareholder submitted to the Company at least five (5) full days prior to the Extraordinary General Assembly, the board of directors must provide to the Extraordinary General Assembly the requested information on the company's affairs, to the extent they are useful for the actual consideration of the items on the agenda. The board of directors may refuse to provide such information for a substantial reason to be recorded in the minutes. The board of directors may provide a uniform reply to shareholders' requests having the same content. There is no obligation to provide information when such information is already published in the company's website, especially in the form of questions and answers.

(d) At the request of shareholders representing one fifth (1/5) of the paid-up share capital, which should be submitted to the company at least five (5) full days prior to the Extraordinary General Assembly, the board of directors shall supply to the Extraordinary General Assembly information regarding the progress of the company's corporate affairs and financial condition. The board of directors may refuse to furnish the requested information for a substantial reason to be recorded in the minutes.

Respective time-limits apply on shareholders' minority rights in case of Reiterative Extraordinary General Meetings as well.

In all aforementioned cases, the requesting shareholders will be called to prove their shareholding capacity and the number of shares they hold at the time they exercise their respective rights. Submission of certificate from the entity where the respective securities are held, or confirmation of the shareholding capacity through direct online connection between entity and company constitutes such evidence.

#### AVAILABLE DOCUMENTS AND INFORMATION

The information referred to in article 27, paragraph 3 of codified law 2190/1920, including the invitation to the Extraordinary General Assembly, the form for the appointment of proxy and the draft decision on items of the agenda, as well as more detailed information regarding the exercise of the minority rights under article 39, paragraphs 2, 2a, 4 and 5 of codified law 2190/1920 will be available in electronic form at the company's website www.dutyfreeshops.gr and www.follifolliegroup.com. The complete text of draft decisions and documents provided under article 27, paragraph 3(c) and (d) of codified law 2190/1920

will also be available in hard copy from the Company's Investor Relations Department (Agios Stefanos, Attika, 23<sup>rd</sup> km of Athens-Lamia Highway, tel.: 210 9699586).

### Agios Stefanos, November 14<sup>th</sup>, 2012

# The BOARD OF DIRECTORS DUTY FREE SHOPS AND INDUSTRIAL, MANUFACTURING, TECHNICAL AND BUSINESS COMPANY S.A. under the trade name "FOLLI FOLLIE GROUP"